



The OTT Hydromet Group has announced a new distribution strategy for the Sea-Bird Coastal product range of water quality sensors and monitors. “These instruments fit very well with our range of water monitoring technologies,” says OTT’s European Sales Manager Marcus Meckelmann. “We also share similar customer bases, so the key Sea-Bird Coastal products will be available exclusively through OTT’s European subsidiaries and official distributors.”

The Sea-Bird products covered by this arrangement include the HydroCycle PO4 (formerly Cycle-P) phosphate analyser, the SUNA V2 nitrate sensor, the LOBO turn-key water quality monitoring system (pictured), the WQM and WQM-X water quality meters, the HydroCAT long-term deployment water quality sondes and the Hydro-pH deep water (350m) pH sensor.

In addition to the Sea-Bird products, the OTT Hydromet Group also includes leading global brands such as Adcon Telemetry, Hydrolab, Lufft, OTT and Sutron. “Our main focus is the provision of leading-edge, accurate, reliable instrumentation and telemetry systems that deliver vital data for those responsible for monitoring and managing water resources and the impacts of weather,” adds Marcus Meckelmann. “Nutrients represent a major threat to global water resources, so we are particularly excited by the opportunities presented by Sea-Bird’s low power nitrate and phosphate monitoring technologies.”

Sea-Bird’s ocean research products are also available through the OTT Hydromet distribution channels, but on a non-exclusive basis.