



Anesco, the UK's leading energy efficiency solutions company, is on track to hit revenue of £100million, after reporting a 400% growth in orders. The forecast comes on the back of impressive results for the last financial year, with the Reading-based company beating ambitious targets to achieve turnover of £55.1million and a profit of £3.4million before tax.

The previous year's results saw the company recognised as the 19th fastest growing private company in the UK and as the seventh fastest growing cleantech firm in Europe and these results are expected to see the company achieve even higher rankings.

Anesco now expects to reach its target of £100million revenue and an EBIT of more than £10million months ahead of forecasts, as demand for its services continues to grow.

Commenting on the results, Anesco CEO Adrian Pike said: "To say that we are proud of what we have accomplished is a real understatement. In the past 12 months we have achieved outstanding growth and Anesco is now firmly established as the leading brand within a number of market sectors.

"We have pulled together a team of people, whose experience and knowledge of all renewable technologies, combined with the expertise to blend them for the greatest benefit, is unprecedented in the industry. The team's enthusiasm and drive is exceptional and from these foundations we are building a business that continues to surpass all expectations."

Anesco works with businesses, local authorities, housing associations and homeowners looking to reduce their carbon emissions. The company has managed some of the UK's largest and most complex energy efficiency projects, helping over 14,000 households facing fuel poverty and generating enough green energy to power over 10,000 homes.

In the past twelve months Anesco has achieved an increase in revenue of 257% and has grown its team by over a quarter, as well as creating jobs within the local communities in which it operates. The company's order book has grown to £20.4m from £5.1m and its innovative renewables maintenance service, AnescoMeter, is now monitoring 50MW of solar assets.

Adrian added: "We take a 'whole house' approach to energy efficiency and this, combined with

our understanding for how local authorities and other organisations work, has seen us gain valuable market share. We have created viable funding models that enable organisations to implement measures at little or no upfront cost and continue to lead the industry with it comes to innovation, service and safety.”

Projects managed by Anesco include; designing and managing the UK’s firstly fully-funded, multi measure ESCO model, which has created a unique funding model that is paving the way for other councils, businesses and organisations looking to improve their energy efficiency; insulation upgrades within the housing stock of multiple local authorities and energy efficiency upgrades for thousands of the country’s most vulnerable properties.

Anesco is approved as a provider under the Government’s Green Deal scheme. It is one of only a handful of organisations in the UK to have been awarded the prestigious Investors in People Gold, without having first worked through the bronze and silver standards. For more details visit please [www.anesco.co.uk](http://www.anesco.co.uk)